

# CCRA *online*

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Assemblymember Sandre R. Swanson  
and Kelly Roemer

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## CCRA Online Copy Deadlines

The deadline for ad and article copy for CCRA Online is the first of the month prior to the scheduled publication date. Articles, ad copy, changes of address, complaints of nondelivery and subscription requests should be directed to CCRA, 65 Enterprise, Aliso Viejo, CA 92656 or call (949) 715-4682. Advertising inquiries also should be directed to the Association office. Photographs accompanying articles should be RGB color JPEG files with a resolution no less than 120 ppi.

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The Electronic Magazine of  
the California Court Reporters Association

### Editor

Connie Parchman  
3275 Royalton Court  
Pleasanton, CA 94588  
Tel: (925) 462-8141  
Fax: (925) 398-6660  
parchman1@aol.com

### Main Office

CCRA  
65 Enterprise  
Aliso Viejo, CA 92656  
Phone (949) 715-4682  
Fax (949) 715-6931  
Email: staff@cal-ccra.org

## CCRA OFFICERS

### President

Lesia Mervin  
303 County Civic Center  
Visalia, CA 93291  
Tel: (559) 733-6561, ext. 1130  
Fax: (559) 737-4290  
lesia@quik.com

### Secretary-Treasurer

Carolyn Dasher  
44 W. Bonita Avenue  
Sierra Madre, CA 91024  
Tel: (626) 482-0015  
Fax: (626) 836-8601  
carolynjoy00@yahoo.com

### President-Elect/ Vice President Freelance

Sheri Turner  
601 University Avenue,  
Suite 148  
Sacramento, CA 95825  
Tel: (916) 649-1060  
Fax: (916) 649-1061  
sheri@dbreporters.com

### Past President

Sandy Bunch VanderPol  
5560 Petersen Lane  
Lotus, CA 95651  
Tel: (530) 295-3975  
Fax: (530) 295-3975  
realtimccsr@calweb.com

### Vice President Officials

Jim Partridge  
Officials Superior Court  
330 West Broadway  
Dept. 75  
San Diego, CA 92101

## CCRA MISSION STATEMENT

The mission of the California Court Reporters Association is to advance the profession of verbatim shorthand reporting by promoting professional reporting excellence through education, research, and the use of state-of-the-art technology; establishing and maintaining professional standards of practice; and advocating before legislative and regulatory bodies on issues which impact the judicial system and others served by the court reporting profession of California.

## President's Message

*By Lesia J. Mervin, CSR #4753, RMR, CRR  
CCRA President*



At the NCRA Annual Convention in Anaheim, July 24 through July 27, 2008, at 10:30 a.m., an amendment to NCRA's bylaws to allow more than one affiliate association per state will be presented by the Deposition Reporters Association (DRA), one of three associations that represent the court reporters in California. This letter is to inform you of the position of the California Court Reporters Association (CCRA) and the rationale for that position.

CCRA is taking no position on this motion.

CCRA's unwavering position is that the court reporters of any state are best represented by one association. Membership in such organizations is declining, making those resources all the more precious. Dividing those resources among two or even three associations dilutes member representation and weakens all of the associations, adversely affecting the association's ability to protect and promote the court reporting profession.

However, the reality is that California has three state associations; whatever position CCRA takes regarding the upcoming proposed bylaws amendment will not change that. In addition, whatever happens will not change our status as California's premier state association and as an NCRA state affiliate.

It is for that reason that CCRA feels taking no position is in the best interest of our members and of all court reporters in California. Since neither the success nor failure of the motion will change anything in California, we feel this issue should be decided by the NCRA membership as a whole. Whatever decision is made, the California Court Reporters Association will continue to support NCRA and its membership 100 percent, as it has for the past 100 years.



## CALL CAMPAIGN A RESOUNDING SUCCESS

*By Lesia J. Mervin, CSR #4753, RMR, CRR  
CCRA President*

One June 11, 2008, CCRA was notified that the Senate Budget Subcommittee vote to expand digital recording (DR) into family law, probate, mental health, and law and motion courts would be very close. The first meeting of the Conference Committee appointed to address these issues would take place Thursday, June 12, 2008. Our information was that two key senators had pivotal votes.

At that time CCRA, COCRA, and SEIU called on its members to call each of the two pivotal senators, Senator Don Perata and Senator Denise Ducheny, in their capitol offices starting at 8 a.m. that morning urging them to vote "no" on any DR expansion. We needed to deluge them with calls.

The call campaign was a resounding success! By 8:45 a.m. that morning, the senators notified us that we were being heard and to STOP THE CALLS! They agreed to "pass" on the item for a few days before voting to allow the stakeholders to present their arguments.

Watch your e-mail for continuing information.



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#### Secretary-Treasurer

Carolyn Dasher

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#### District A

Rose Goni-Davis  
Tel: (916) 863-0730  
gonidavis1@sbcglobal.net

#### District D

Natie Alvarado  
Tel: (626) 938-0042  
alvaradocr@aol.com

#### District B

Kelly Roemer  
Tel: (510) 451-1580  
kroemer@aikenwelch.com

#### District E - (At Large)

Judith Gillespie  
Tel: (951) 682-5686  
grdm@earthlink.net

#### District C

Doreen Perkins  
Tel: (559) 488-1949  
cortrepr1@aol.com

#### District F - (At Large)

Lynden J. Glover  
Tel: (714) 542-6500  
lynden@lyndenj.com

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## On the Cover — Awesome Court Reporters!

*By Connie Parchman, Action Team Leader Alameda County*

On April 23, 2008, when the issue of digital recording was being heard in the Assembly Budget Subcommittee #4, CCRA was present offering facts and statistics for the subcommittee's consideration. However, Assemblymember Sandre R. Swanson, District 16, summed it up best. "I think court reporters are awesome!"

CCRA President Lesia Mervin contacted Kelly Roemer and me, since we both work in Assemblymember Swanson's district, and suggested we show our appreciation by presenting him with a plaque that somehow incorporated his quote in steno. So we gathered a contingent of court reporters from Alameda County and met with him at his district office. It's hard to see in the photo, but that's steno at the top of the plaque. Below the steno is an etched plaque with his quote in English. Below that is another plaque etched with "Presented in Appreciation of these Words of Wisdom, the

California Court Reporters Association and the Alameda County Official Court Reporters Association, SEIU Local 1021."

We visited with Assemblymember Swanson for about 15 minutes, discussing the budget, public service and, of course, court reporters. It was refreshing to discuss court reporters without having to first explain what we do. He said he truly was in awe of what we do.

He showed us some wonderful pictures from the '70's, when he started as an aid to Congresswoman Barbara Lee and Congressman Ron Dellums. We met his field director, Carol "CJ" Jones. It was well worth the "cost of admission" to spend those few minutes with Assemblymember Swanson. It was a pleasure meeting him and it certainly opened the door for further discussions should we need his support in the future.



L to R: Adrienne Peretti, President of AOCORA; Assemblymember Sandre R. Swanson; Kelly Roemer, CCRA Board of Directors; Connie Parchman, Action Team Leader; Deborah Trujillo, Immediate Past President, AOCORA.

# CCRA 2008 Convention

By Carolyn Dasher, Convention Chair

Hi, fellow reporters! It's that time again! The CCRA Convention Committee is busily working out a program fitting your suggestions and the wonderful e-mails you've sent!

Keeping in line with years of suggestions, we have decided that Las Vegas would be a wonderful place to hold the conference this year. With advance notice, you can get great rates for flights to Vegas from anywhere in the state.

The Riviera hotel is offering a discounted rate of \$139 a night in their newly-remodeled rooms. You can extend your stay either way and enjoy the discount for up to 12 days! I personally went to the Riviera and saw the new rooms in the conference wing and they are amazing. They include iPod docking clock radios and 32" LCD TVs. [www.rivierahotel.com](http://www.rivierahotel.com)

Our keynote speaker this year will be Gary Telgenhoff, a Nevada Coroner who is a consultant for the TV show CSI. We also have Mark Lillienfeld, Los Angeles Sheriff, who will teach us how he deals with the CSI aspects of his detective work!

By popular demand, we will once again hold morning-long CAT software classes. The rooms will be bigger this year to accommodate everyone. Where else can you learn software tips at such a good rate? An added bonus this year is most trainers will offer, at a reduced rate, half-hour private classes throughout the convention so you can have extra time for personal questions.

There will be a hands-on class in almost every class slot. You will have the opportunity to technologically move forward into the new age of court reporting! We'll have



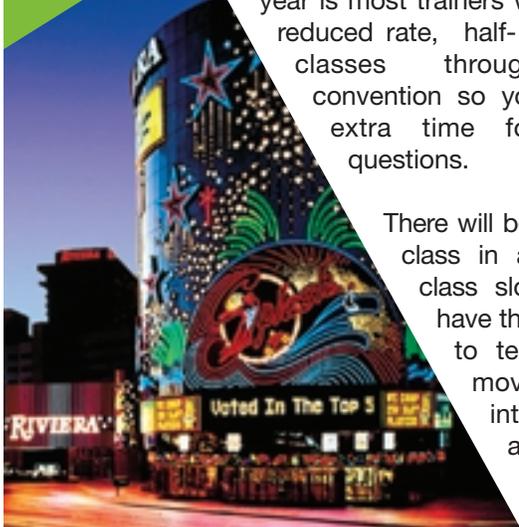
a realtime troubleshooting class, and a mock CRR so you can pass that realtime test once and for all!

Candis Bradshaw will be back once again imparting her knowledge on part two of digital signatures.

I am pleased to announce that Margie Wakeman-Wells is taking time out of her book-writing endeavor to come teach another fascinating punctuation class for us this year. We will offer a great financial planning class. We'll have a savvy Reporter talk about organizational skills and using gadgets to make our jobs easier. Learn how to be more green and wireless! With so many new things going on, you can't afford to miss this!

Students, let all your friends know that we'll be offering a mock CSR written as well as skills portion this year. Get the nerves out at the convention and feel more confident when you take your exam. We'll have the review classes as well so you'll have time to have your questions answered by experienced teachers. We're all in this together and CCRA wants our students to be prepared to pass the CSR!

And, of course, there will be time spent with your fellow reporters that is priceless. Come laugh together, learn together, and talk about your ideas and concerns about the future of court reporting. And, hey, it's Vegas — there's lots to do for everyone. I hope to see you all there! Guaranteed to be great time learning and having fun!



# DEPO DAZE – More Backup Audio Media (BAM) Questions

*By Sheri L. Turner, President-Elect, Vice President Freelance*

As we continue to report in this increasingly electronic age, with our amazing reporting technology, questions constantly arise regarding the use of BAM (making a backup audio recording with your CAT software or writer). What should a reporter do if questioned about the use of BAM and then requested by the attorney not to use it?

First of all, with the caveat and understanding that we are licensed Certified Shorthand Reporters and required to make a stenographic record of the proceedings and to be able to read back those proceedings from our stenographic notes at any time, BAM, when properly used, can be a convenient aid to the reporter in making the best record possible. Does the reporter have the undeniable right to use BAM even if any attorney or party objects?

CCRA does not put itself in the position of giving legal advice, so our discussions on this topic are concerning best business practices. Probably the best way to handle this situation would depend on the tenor of the deposition, the relationship you have with counsel, and any special circumstances of the

situation. There are no guidelines or statutes that apply to this issue. In 2000, trying to be forward-looking and forward-thinking, CCRA tried to get legislation setting forth ownership of BAM and the right to use BAM before it became a problematic issue, and another court reporter association objected. CCRA is looking very closely at bringing forth legislation in next year's legislative session, as this continues to be an area of practice that reporters and consumers alike would appreciate some direction on. CCRA has formally adopted and endorsed the BAM guidelines published by NCRA, and they can be found on the CCRA Web site.

In light of these guidelines and our responsibilities as Certified Shorthand Reporters, I would encourage a reporter to not insist on using BAM over an attorney's objections.

If you have further questions or issues to share concerning BAM, please feel free to contact me. Our legislative efforts can be greatly aided by having actual real-life experiences to back up our efforts. Thank you for your help!



## Cal-e-licious

*By Gerie Bunch*

### Strawberry-rhubarb Pie

- 10" double piecrust (or your favorite or store bought)
- 3 – 4 c. thickly sliced rhubarb
- 2 baskets halved or quartered strawberries
- 1 c. sugar
- 3 Tbsp. minute Tapioca
- 1 tsp. vanilla
- Dabs of butter, if preferred.

Line 10" deep pie plate with bottom crust. Toss together the remaining ingredients except butter, pour into piecrust. Top with a few dabs of butter if desired. Apply top crust (a basket weave top is really pretty) puncture with a knife making a decoration.

Bake at 350 for 1 hr. or until crust is nicely browned. Note: the strawberries can be substituted with cherries or blueberries.



## Tape Malfunctions in Florida Murder Case

*Compiled from article at [Naplesnews.com](#); for complete article, [click here](#).*

An East Naples man's appeal stalled after prosecution and defense requests for transcripts of a recorded hearing showed there was no recording: The equipment malfunctioned — again.

The defendant's appeal before the District Court of Appeal in Lakeland has gone nowhere because there's no record of the three-hour hearing. The CourtSmart recording system apparently malfunctioned — months after court officials thought all problems were resolved.

"There's simply no way of getting anything out of CourtSmart for that hearing," defense attorney Lee Hollander told Collier Circuit Judge William Blackwell on Thursday.

"As I've already indicated, there's no evidence to support an inference there was some sort of misconduct," Blackwell is quoted in a Sept. 9, 2005, Naples Daily News story. "There appears to at least be a level of ineptitude over there with respect to record keeping, but ineptitude is as far as I can go." Hollander submitted that article as evidence Thursday, prompting Blackwell to say: "I always view with suspicion newspaper accounts of anything. For what it's worth, it's in evidence."

The District Court of Appeal gave Blackwell a 60-day deadline, until next month, to reconstruct the hearing

so appeals attorneys could review transcripts to formulate arguments in their appeals. But on Thursday, Blackwell suggested another option.

"If the district court wishes to relinquish jurisdiction, this court could rehear the motion for a new trial," Blackwell said after hearing arguments from Assistant State Attorneys Dave Scuderi and Mike Provost, Hollander, and attorney John Lynch, who is handling the appeal for the state public defender's appellate section.

After the hearing, Hollander said what the DCA decides will determine whether the case comes back for a motion hearing again or results in a new trial.

CourtSmart, installed in 2003, malfunctioned during hearings and trials, leading defense attorneys to file appeals. But Collier court officials in June 2005 contended all those problems had been solved. Stoddart's hearing occurred just months later.

After Thursday's hearing, Provost said the State Attorney's Office changed their policy and now uses a court reporter for all major trials; they're always used in death penalty cases. That change was prompted due to an appeal involving an economics crimes trial that wasn't recorded due to malfunctions.



## BILL WOULD REQUIRE CAPTIONING ON PUBLIC TELEVISIONS

A committee of the San Francisco Board of Supervisors endorsed legislation requiring all televisions in the city that are in a public area to display closed captioning.

The committee voted unanimously to send the legislation to the full board with a recommendation to pass it. The requirement, sponsored by Supervisor Michela Alioto-Pier and aimed at assisting people with impaired hearing, would apply to televisions in lobbies and reception areas of businesses, hospitals, restaurants, health clubs, retail stores, schools and salons.

Those who do not comply with the law would face up to a \$100 fine for the first offense, up to \$200 for a second violation, and up to \$500 for each additional violation.



Looking for a quick brief for those hard-to-write words or common phrases? If you would like a brief for a word or phrase, let me know, and I will publish your requested brief in the next CCRA Online. If you have briefs that you would like to share with our members, please send them to Doreen Perkins, [CortReptr1@aol.com](mailto:CortReptr1@aol.com), or 1100 Van Ness, Dept. 50, Fresno, CA 93724-0002

The word “**about**” comes up frequently in Q & A. Try to work on incorporating the phrases below into your writing style. You will find that you have been given two options for some of the words. You must keep in mind that we all have different writing styles and you must choose briefs that work for you. I often find that a brief may cause a conflict in my writing style, but once I change one or two letters, it works perfectly for me. Once you have mastered these, you may want to add “WHA” to the beginning of “-BT” to make “what about the,” et cetera. Good luck with these briefs. I hope you find them helpful.

## BRIEFS TO SHARE:

about	B-
about an hour	BOUR or B HOUR
about an hour and a half	BOUFR or BHOUFR
about half	BL-F or BH-F
about half of	BLOF or B HAF
about half of the	BLOFT or B H AFT
about half of them	BLEFM or B H A F M
about half of these	BLOFZ or B H A F Z
about half of those	BLOFS or B H A F S
about how far	BOUF
about how fast	BOUFT
about how large	BOURJ
about how late	BOULT
about how long	BOUNG
about how many	BOUM
about how many days	BOUMD
about how many times	BOUMT
about how much	BOUFP
about how often	BOUFN
about how wide	BOID
about the	-BT
about the same	BAEM
about the same as	BAEMS
about the same time	BAEMT
about the same time as	BAEMTS
about these	-BZ
about those	-BS
about whom	BHOM
about whom the	BHOMT

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# California Women Lawyers Association Annual Conference — Making Your Voices Heard

*By Sheri L. Turner, President-Elect, Vice President Freelance, Public Relations Committee Chair*

On June 14, 2008, CCRA had a chance to make our voice heard at the annual convention of the California Women Lawyers Association (CWL) in Long Beach. As part of our partnering relationship with the CWL, I was able to teach a workshop at their convention on “Maximizing Technology to Enhance Your Practice.” Board members Lynden Glover and Natie Alvarado assisted with the presentation and provided a realtime demonstration of part of my speech. The class was very well attended and well received by attorneys and judges who are CWL members. It seemed to be one of the favorite classes of the day.

Topics of the amusing and lively discussion included the physical and mental mechanics of the reporting process (**How do you do that?**), available technology that reporters can provide (**I Didn't Know you Could Do That!**), ethics and ramifications of transcripts in the electronic age (**What Happens to My Transcript?**), and working with the reporter to make the best record possible (**How to Make the Reporter Worship at Your Feet**). There were many good questions and comments; and if I may say, a good time was had by all. We manned a table for the duration of the day, providing realtime demonstrations and disseminating information, goodwill, and, of course, chocolate.

We were also able to educate attendees about the ER/DR crisis and everything that CCRA has been doing in that regard. Many sympathetic feelings were expressed

and offers made to help in our fight, if needed. The attorneys were very receptive towards us and appreciative of the wealth of information that we can be to them, basically as a heretofore untapped resource. It is impressive, indeed, that CCRA has been working for 100 years protecting and promoting the reporting profession and the integrity of the record which is such a vital part of the judicial system.

In April, I had the opportunity to present a similar class to the Orange County Expert Witness Association. I hope that by way of these activities, CCRA is gaining greater recognition and distinction in the legal community, garnering the respect and adoration that we certainly deserve as reporting professionals. I am proud to be a representative and ambassador for such a fine association and an awesome profession.



L to R: Lynden Glover, Sheri Turner and Natie Alvarado

# SAVE THE DATE!

## CCRA's 98th ANNUAL CONVENTION

OCTOBER 10-12, 2008  
RIVIERA HOTEL • LAS VEGAS, NV



## From the Desk of David Brown Executive Director of the California Court Reporters Board

*We need your help.*

*The CRB's Occupational Analysis is due for updating this year. The process begins with a survey of licensed CSRs to identify what knowledge, skills and abilities the CSR believes are necessary for the entry-level CSR. The result of this survey is a hard-copy survey that is then mailed to licensed CSRs statewide (a representative number of licensees from each county). Those survey results are then detailed and provided to a working group of CSRs and school officials who then refine the information into an Occupational Analysis. This Occupational Analysis then becomes the basis for the CSR exams, both written and skills. That's the brief outline. The process itself takes a good nine months or more.*

*This Web link, <http://www.courtreportersboard.ca.gov/formspubs/occupational-analysis.pdf>, shows the current Occupational Analysis used for the CSR exams. The .pdf pages 40-43 show the actual questionnaire developed from the last Occupational Analysis performed.*

*We need 50 (yes, that's fifty) licensed CSRs as the initial survey respondents to assist in the development of the hard-copy survey. These CSRs will be contacted telephonically by the Department of Consumer Affairs, Office of Examination Resources (OER) testing personnel, first to confirm interest and to schedule a time for the survey questions, and second, to ask the basic questions and solicit responses to gather data for the hard-copy questionnaire.*

*It is anticipated that the survey questions and answers could take up to one and a half hours. This call can be scheduled at a time convenient to the CSR — after work, evenings, weekends — and will be discussed during the initial intake call between the OER staff person and the CSR volunteer. This is a unique opportunity to get in on the ground floor and shape the information to be used in our survey instrument.*

*Interested CSRs need to e-mail Jennifer Hauptert at [Jennifer.Hauptert@dca.ca.gov](mailto:Jennifer.Hauptert@dca.ca.gov) with "CRB-Occupational Analysis Survey Volunteer" in the subject line. Please include your CSR license number, telephone number to be used for contact, and best day and time to reach you.*

*Please do not send e-mails asking for additional information as we are not personally performing the survey and do not have any details. Those details will be discussed between the volunteer and the Office of Exam Resources staff person during the initial telephone call and not by e-mail.*

*Thank you for your help.*



## Realtime 101: Medical Terminology

Increase your translation rate for medical words by defining the following medical prefixes and suffixes into your dictionary, using your CAT system's appropriate definitions for suffix and prefix entries.

Ac	pertaining to
Al	pertaining to
Ar	pertaining to
Ary	pertaining to
Eal	pertaining to
lal	pertaining to
lc	pertaining to
Ous	pertaining to
Agra	excessive pain
Algia	pain
apheresis	removal
Ase	enzyme
asthenia	weakness
Atresia	absence of a normal body opening; occlusion; closure
Capnia	carbon dioxide
Cele	hernia; protrusion
Centesis	surgical puncture to aspirate fluid
Cidal	killing
Clasia	break
Clasis	break
Clast	break
Clysis	irrigating; washing
coccus (pl. cocci)	berry shaped (a form of bacterium)
Crine	separate; secrete
Crit	to separate
Cyte	cell
Desis	surgical fixation; fusion
Drome	run; running
Ectasis	stretching out; dilatation; expansion
Ectomy	excision or surgical removal
Ectopia	displacement
Emesis	vomiting
Emia	blood condition
Er	one who
Esis	condition
lasis	condition

Gen	substance or agent that produces or causes
Genesis	origin; cause
Genic	producing; originating; causing
Gram	record; x-ray film
Graph	instrument used to record
Graphy	process of recording; x-ray filming
la	condition of diseased or abnormal state
latry	physician; treatment
lcian	one who
lctal	seizure; attack
lsm	state of
It is	inflammation
Lepsy	seizure
Lysis	loosening; dissolution; separating
Lytic	destroy; reduce
Malacia	softening
Mania	madness; insane desire
Megaly	enlargement
Meter	instrument used to measure
Metry	measurement
Morph	form; shape
Odia	smell
Odynia	pain
Oid	resembling
Ologist	one who studies and practices (specialist)
Ology	study of
Oma	tumor; swelling
Opia	vision (condition)
Opsy	To view
oorhagia	rapid flow of blood
orrhaphy	suturing; repairing
Orrhea	flow; excessive discharge
orrhexis	rupture
Osis	abnormal condition (means increased when used with blood cell word roots)
Ostomy	creation of an artificial opening
Otomy	cut into or incision
Oxia	oxygen
Paresis	slight paralysis

*continued on Page 14*

# Realtime 101: Medical Terminology

(continued from Page 13)

Pathy	disease	ptysis	spitting
Penia	abnormal reduction in number	salpinx	fallopian tube
Pepsia	digestion	sarcoma	malignant tumor
Pexy	surgical fixation; suspension	schisis	split; fissure
Phagia	eating; swallowing	sclerosis	hardening
Philia	love	scope	instrument used for visual examination
Phily	love	scopy	visual examination
Phobia	abnormal fear of or aversion to specific objects or things	scopic	visual examination
Phonia	sound or voice	sepsis	infection
Phoria	feeling	sis	state of
Physis	growth	spasm	sudden involuntary muscle contraction
Plasia	formation; development; a growth	stasis	control; stop
Plasm	growth; substance; formation	stalsis	contraction
Plasty	plastic or surgical repair	stenosis	constriction; narrowing
Plegia	paralysis	thorax	chest
pnea	breathing	tocia	birth; labor
poiesis	formation	tome	instrument used to cut
porosis	passage	tripsy	surgical crushing
prandial	meal	trophy	nourishment
praxia	in front of; before	ule	little
ptosis	dropping; sagging; prolapse		



[www.cal-ccra.org](http://www.cal-ccra.org)

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Travel Mug = \$15



Keychain = \$25



Highlighter = \$4



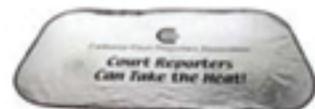
Mouse Pad = \$15



Wall Clock = \$20



Freelance & Official Compendiums = \$25



Sunshade = \$15

# CCRA and Students BLOG!

*Judith W. Gillespie, MA, CSR, RPR  
Support Our Students Committee Chair*

# Blog

In an attempt to expand CCRA's Mentoring Program in this high-tech era and to engage more students in discussion about their chosen profession, CCRA has piloted a new project: school-specific student blogging. Sage College in Moreno Valley, Riverside County, was chosen as our test site for the pilot program. Dallas Erwood, an official in Riverside County, and myself, a freelance firm owner and reporter whose office is close to Sage, are the administrators of the blog. Rather, we are the lucky two who get to interact with the great students on a daily basis.

Here's how it works: We posted some questions to begin the discussion, and the students and teachers have taken it from there. Some classes require a visit to the blog to build a learning community. Dallas and I check the blog regularly and respond to questions and observations. We have asked the administrators and teachers to be engaged also, and they check in with comments from time to time. We have questions ranging from procedures in court, how to keep focused, how to get a job, to encouragement from high-speed students to the beginners.

The student responses about the blog sound like this: "It's motivational and a great learning tool." "I just wanted to yell out a special thank you to Dallas and Judy for your uplifting comments and advice. Your words were just what I needed to hear." "It's

really exciting to have a place to ask questions, to read what others are asking and to get tremendous support. The wisdom, knowledge and advice that I have already read in the responses have been very helpful." "My questions have been answered just by reading what has already been posted."

We will continue to add California schools interested in participating on-line next year, with CCRA members as administrators. And that's where you, our CCRA volunteers, can help. If you are a reporter in the geographical area of a court reporting school, we'd love to enlist your involvement, because you are aware of your marketplace and court customs. CCRA's goal is to have one freelance and one official reporter managing each site. The blogs are site-specific so just students and teachers from the school have access. The administrators are able to ensure the positive tone and effectiveness.

Let us know of your interest by responding to CCRA's Website or by emailing me at [grdm@earthlink.net](mailto:grdm@earthlink.net).

**We promise you an exciting and effective way to mentor students in the 21st century!**



# VOLUNTEER OPPORTUNITY — Minute Taker for Board of Directors Meetings

Invisible Children is a fully accredited nonprofit organization based in San Diego County. Our mission is to inspire the youth culture to embrace cultural, political and social change through the power of media. Please visit us at [www.invisiblechildren.com](http://www.invisiblechildren.com).

We are in search of an individual to take minutes at our monthly Board of Directors meetings. These minutes follow standard guidelines and are summary in nature. Our meetings are on the second Wednesday of each month and last approximately two and a half hours. We will reimburse mileage for local volunteers. The requisite skills include documenting typical motions and outcomes, a general summary of topics, and submitting the notes within a reasonable time frame after the meeting.

**Please direct all questions to:**  
**Dave Karlman**  
**Director- Invisible Children**  
**858-613-0748**  
[dkarlman@san.rr.com](mailto:dkarlman@san.rr.com)



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# Save the Date: NCRA's Annual Convention

**SAVE THE DATE:**  
**Introducing NCRA's Marketing Court Reporter Value Seminar**  
**At NCRA's Annual Convention in Anaheim, CA**  
**Saturday, July 26, 2008**

NCRA would like to help you compete in today's ever-changing landscape! NCRA is honored to have the opportunity to bring our Marketing Court Reporter Value Seminar to court reporters at NCRA's Annual Convention in Anaheim, CA this summer. NCRA's ER (Electronic Recording) Task Force developed this training after investigating the spread of ER across the country. The Task Force assessed that one of the main causes for the influx of ER was a lack of court reporters' focus on marketing themselves. There is a need today to market court reporter value to the end-users and decision-makers in both the courtroom and freelance setting. The purpose of this training is to educate court reporters on how to actually go about marketing themselves. The training consists of interactive exercises and role-playing scenarios where the attendees are able to practice their skills during the seminar. Attendees should be willing to play an active role and not sit on the sidelines in order to gain value from the training.

**Note: You must pre-register for this training. If you have any questions at all, please email Nate Smith at [nsmith@ncrahq.org](mailto:nsmith@ncrahq.org). Space is limited.**

**LOCATION:** Anaheim Marriott  
700 West Convention Way  
Anaheim, California 92802  
Register for Annual Convention and for this seminar by going to the following link on NCRA's website: <http://ncraonline.org/Events/Annual/Reg/>

**TIME:** 10:00 am - Noon Session  
Noon - 1:30 pm Lunch on Your Own  
1:30 pm - 3:30 pm Session

**REGISTRATION FEE:** Part of the convention All-Inclusive or Saturday-Only Registration Packages.

**CONTINUING EDUCATION UNITS:** .4 CEUs for the entire program

This training has received rave reviews from court reporters who attended similar training in Arizona, Colorado, Florida, Ohio, Pennsylvania and Washington. You truly won't want to miss it!

**Subjects to be Covered:**

- ER in your local area
- ER Vendors & Products
- "How to" Market yourself — including interactive exercises
- "How To" Session — including how to influence local decision-makers, how to apply marketing concepts, practical ideas to take home and interactive role-playing.

Help us spread the word about this training! Send this email to your colleagues and friends. **Attendance will be limited to approximately 80 individuals.**

Contact Laura Dennis with L. Dennis & Associates, Inc. if you have any questions or concerns regarding the training at [lcdennis@cox.net](mailto:lcdennis@cox.net) or 571-239-0765.

